



**AFRICA
HEALTH
ExCon**

Your Gate
To Innovation and Trade

Under the auspices of H.E. President
Abdel Fattah El-Sisi
President of The Arab Republic of Egypt
And in the presence of H.E.
Dr. Mostafa Madbouly,
Prime Minister of the Arab Republic of Egypt



From 3-6 June 2024

Al Manara International Conferences Center
Egypt International Exhibition Center (EIEC)

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Day 2 of Africa Health ExCon witnesses numerous bilateral meetings and strategic discussions around the healthcare system in Africa

The second day of the Africa Health ExCon, witnessed the signing of several memorandums of understanding, bilateral meetings, and panel discussions.

The Chairman of the Unified Procurement Authority meets with the Tunisian Minister of Health and the Minister of Health of Cabo Verde


Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), met with Dr. Ali Al-Mrabet, Minister of Health in Tunisia, during the "Africa Health ExCon" 2024. The detailed discussion between the Chairman of the Unified Procurement Authority and the Tunisian Minister of Health and the Minister of Health of Cabo Verde addressed the potential cooperation between the two countries in the unified procurement field and its impact on achieving significant savings. They also discussed the importance of negotiation in unified procurement operations to secure top-quality medical services and products at competitive prices, including devices, laboratories, and supplies. Dr. Ali Al-Mrabet, the Tunisian Minister of Health, reaffirmed his country's strong commitment to collaborating with Egypt in the unified procurement process. He also proposed establishing a joint bilateral committee between the two countries to facilitate negotiations regarding unified procurement in the medical services sector, demonstrating a shared commitment to the partnership. Dr. Zidan welcomed the proposed idea, suggesting to start with strategic equipment such as hemodialysis machines, MRI and x-ray machines. The Tunisian Ambassador to Egypt, Mohamed Ben Youssef, emphasized Egypt's proficiency in medicine, highlighting that in recent years, the Arab Republic of Egypt has achieved a %91 self-sufficiency rate in medicines. He also commended Egypt's success in eradicating Hepatitis C through domestically produced medication.



Cooperation with the State of Cabo Verde



Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), also held a meeting with the Health Minister of Cape Verde, who expressed interest in collaborating with Egypt and suggested partnership opportunities in the medical sector between the two countries. The Health Minister of Cabo Verde affirmed her intention to collaborate with Egyptian factory owners to localize medicine manufacturing in her country.

The Egyptian Drug Authority and The Egyptian Authority for Unified Procurement, (UPA) have signed several MoUs to enhance ongoing cooperation in the healthcare sector



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The Egyptian Drug Authority and The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA) have signed several memorandums of understanding today during their participation in the third edition of the African Medical Conference and Exhibition "Africa Health ExCon," themed "Your Gateway to Innovation and Trade." The aim of these agreements is to foster continental cooperation at the African level in the healthcare sector.



The Egyptian Drug Authority and its Zambian counterpart have signed an MoU

The Egyptian Drug Authority and the Zambia Medicine and Medical Supplies Agency signed a memorandum of understanding. Representing Egypt was Dr. Ayman El-Khatib, Vice President of the Egyptian Drug Authority, and on behalf of Zambia was Dr. Victor Nyasulu, Director General of Zambia Medicine and Medical Supplies Agency.




UPA signs an MoU with Zambia Medicine and Medical Supplies Agency

The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA) signed a Memorandum of Understanding with Zambia Medicine and Medical Supplies Agency. The agreement was signed by Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), and Dr. Victor Nyasulu, Director General of Zambia Medicine and Medical Supplies Agency. Major General Dr. Bahaa Zidan stated that the cooperation with Zambia reflects the well-established economic relations between the two countries, as Egypt maintains strong political and economic ties with all nations across the African continent.





Memorandum of Understanding between Medtronic Company and UPA

As part of the Egyptian Authority for Unified Procurement, Medical Supply, and Technology Management (UPA) initiatives to expand into new markets across the African continent, the Authority has signed a memorandum of understanding with Medtronic. Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), witnessed the signing of the memorandum of understanding between Dr. Eman Ali, Vice President of Medtronic in Africa, and Dr. Hisham Stit, Vice President of the Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA).



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The Egyptian Authority for Unified Procurement, Medical Supply, and Technology Management (UPA) has signed a memorandum of understanding with Japan's Fujifilm.

The Egyptian Authority for Unified Procurement, Medical Supply, and Technology Management (UPA) has forged a significant partnership, signing a memorandum of cooperation with Japan's Fujifilm. This collaboration holds immense potential to bolster support for the healthcare sector and public sector in Egypt. Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), Michio Kondo, Fujifilm's managing director for the Middle East and Africa, and Oka Hiroshi, Ambassador of Japan in Egypt, attended the signing ceremony of the memorandum of understanding.



Major General Dr. Bahaa Zidan, Chairman of The Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA), stated that the relations between Egypt and Japan, both at the governmental level and in terms of people-to-people connections, are robust, longstanding, and have spanned many decades. Under this collaboration, UPA and Fujifilm have played a pivotal role in the establishment of hospitals, leading to significant advancements in healthcare in Egypt. Notably, the Abu El Reesh pediatric hospital stands as a testament to their efforts, serving as a healthcare center for children in Egypt and providing crucial support and care.



Zidan expressed confidence in the quality of Japanese products and the eagerness to finalize more agreements and explained that the UPA and Japan's Fujifilm share a common vision of providing the best levels of healthcare and working to improve healthcare at all levels. For his part, Michio Kondo, Fujifilm's managing director for the Middle East and Africa, said that "the company has a deep understanding of the needs of the Egyptian market and its customers." He mentioned that Fujifilm acquired Hitachi in 2021. This acquisition has allowed Fujifilm to become a provider of comprehensive solutions, expanding its offerings in surgery and radiology. The company has also been able to provide high-quality and technologically advanced solutions in various regions in Africa

He emphasized that the incidence of breast cancer is on the rise in Egypt and globally. However, this can be managed through early detection and regular screening. He mentioned that in 2021, the company set up a dedicated screening center with state-of-the-art technology staffed by experienced doctors. Oka Hiroshi, the Ambassador of Japan in Egypt, expressed happiness at attending the Africa Health ExCon. He considers it the result of the efforts undertaken by the Egyptian Authority for Unified Procurement, Medical Supply and Technology Management (UPA) to improve the healthcare sector in Egypt and enhance the level of health systems in the country.





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He added, "Fujifilm is a world leader in medical device manufacturing, with 30 years of experience in Egypt, and has achieved great successes and significant expansion." He explained that this collaboration is fundamental because it emphasizes developing skills for healthcare professionals, including physicians and nurses. He said that the Japanese government, in a testament to our strong bilateral relations, has provided about \$300 million to support developments in Egypt's healthcare sector over the past years and offered technical support to 20 hospitals with high-tech equipment.

Haya Karima and Roche signed an MoU to bolster mutual cooperation

Swiss pharmaceutical company Roche has signed a Memorandum of Understanding with the Haya Karima Foundation to bolster collaboration in various healthcare services. Following the signing, Dr. Hala Salah, Medical Advisor of Haya Karima Foundation, that the coming period will witness strengthened cooperation between the foundation and Roche to train various medical personnel. She explained that training is an ongoing process aimed at supporting medical staff and enhancing efficiency, in addition to collaborating on organizing awareness campaigns in different regions. Dr. Mohamed Swilam, General Manager of Roche Egypt, noted that Roche has been around for nearly 130 years and possesses extensive experience in pharmaceuticals and various medical care services, all with the goal of providing appropriate treatment for patients.



A cooperation protocol between Moharram & Partners (M&P) and the African Healthcare and Medicine Association to localize the pharmaceutical industry on the continent

Moharram & Partners (M&P), a public policy and strategic communication group in the Middle East and Africa signed a cooperation protocol today with the African Healthcare and Medicine Association on the Third International Conference and African Medical Exhibition "Africa Health ExCon." The protocol aims to develop healthcare systems, localize the pharmaceutical industry in Africa, improve citizens' access to high-quality healthcare services, and promote sustainable health development on the continent. Hala Abdel Wadud, CEO of Moharram & Partners, and Dr. Samer Al-Rifai, Secretary-General of the African Healthcare and Medicine Association, signed the protocol.



Dr. Awad Tag El-Din and Dr. ElSobki participated in "Achieving Health Equity: Egypt's Path Towards Comprehensive Health Insurance" panel discussion

The panel discussion focused on the efforts undertaken by the Egyptian government to achieve health equity and enhance the universal health insurance system and the role of governance in ensuring the quality and efficiency of health services management. Participants emphasized the significance of coordination among relevant stakeholders to integrate efforts and optimize available resources. This collaboration aims to achieve comprehensive health coverage and enhance healthcare indicators in Egypt. Dr. Awad Tag El-Din, the Advisor to the President of Egypt for health and prevention affairs, affirmed during the session that the aspiration of every healthcare professional in Egypt is to witness every Egyptian citizen benefiting from universal health insurance, aiming to extend the project to all governorates.

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Dr. Ahmed ElSobki, Chairman of the Egypt Health Care Authority, emphasized that health planning grounded in the scientific method is fundamental for the success of universal health coverage. He highlighted the importance of distributing services equitably among citizens, irrespective of their social and economic statuses.

The head of the General Authority for Healthcare Accreditation & Regulation discusses African collaboration to promote the culture of accrediting health facilities

Dr. Ahmed Taha, head of the Board of Directors of the General Authority for Healthcare Accreditation & Regulation, received several prominent leaders in the Egyptian health system, led by Dr. Awad Tag El-Din, the Advisor to the President of Egypt for health and prevention affairs, Dr. Ali Al-Ghamrawi, Chairman of the Egyptian Drug Authority, and Dr. Ahmed ElSobki, Chairman of the Egypt Health Care Authority, and an elite group of university hospital leaders. Dr. Ahmed Taha, head of the Board of Directors of the General Authority for Healthcare Accreditation & Regulation, affirmed that the Authority's efforts in establishing and enhancing quality standards and preparing health facilities to implement them have included significant milestones. These milestones have far-reaching implications for overseeing the entire healthcare system by ensuring the continuity of quality systems within health facilities, whether during the accreditation process or post-accreditation. These steps are crucial in the pursuit of excellence. He highlighted President Abdel Fattah El-Sisi's comprehensive vision for healthcare reform as the cornerstone for enhancing the quality of life for Egyptian citizens. Dr. Taha emphasized the pivotal roles played by the Egyptian Authority for Unified Procurement, Medical Supply and Technology Management, and the Egyptian Drug Authority in ensuring the quality and sustainability of the comprehensive health insurance system. He underscored the collective efforts of these entities in advancing healthcare reform and realizing the objectives outlined in Egypt's Vision 2030.

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